

Action Coaching Limited
22 New Road
Clanfield
Waterlooville
Hampshire
PO8 0NR

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I met Ian when I finally pushed myself to attend one of his seminars and whilst open minded I felt, as I had always felt, sceptical.

Sure enough in my usual style I was late to the event and was then forced to sit at the front of the room as there were no other seats available – a fitting punishment maybe, I did however get me noticed by Ian, who began to engage with me.

I listened to Ian for an hour or so and could actually see some sense in what he said but how could someone who doesn't know me or my line of business give me the tools to improve not only the way I approached my life but to dramatically improve my business too. Well I said to Ian at the end of the seminar that if he fancied a challenge I was it.

I have been in business 13 years, worked very hard, my return on my efforts where disappointing to say the least, now that I can see clearly.

So I started working with Ian around 6 months ago and the change I can see in me and also those around me has been is remarkable. I say, if you always do what you've always done, you'll always get what you always got', this is so true. Through Ian's coaching I have been able to release the skills I never knew I had and have put them great use, a simple one like not being late has had a profound effect on the way people deal with me. I invest proper time at home now with my family and business opportunities are coming at me thick and fast. For the very first time in my life I have a clear vision of where I am going to be.

All in all, working with Ian has brought real value to me and my business and we are focused on growth, profit and the future and importantly for me, enjoyment of being a business owner and the opportunities it can bring. My new found enthusiasm for business and life is a direct result of working with Ian and when ever possible I try to share what I have learned with a select few others.

Now, it is fair to say I am no longer sceptical about anything, I can see the positive in nearly everything I face, I would happily recommend working with Ian to anyone who has a desire to improve their business and personal life, anyone who wants to experience a paradigm shift.



Graham Lycett
Managing Director

livewire intelligent media ltd
unit B4 the premier centre
abbey park romsey
hampshire SO51 9DG

T: 01794 511444
F: 01794 519999
info@livewireim.co.uk
www.livewireim.co.uk

registered in england no. 4826348

